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Globe Italy Srl 👊 👊

http://www.globeitaly.com

Bilateral Meetings

- Tuesday (09:00 am 01:30 pm)
- Tuesday (14:00 pm 17:00 pm)

Description

Starting from the check-up of the foreign companies' needs, our business consulting company becomes a true purchase department for foreign Companiesies in Italy and, thanks to the multi-lingual team, it supports them from the communication point of view, to suppliers recruitment and manages the necessary administrative procedures. Also collaborating with foreign authorities, Globe Italy team can manage real events and Business Mission in Italy, by selecting companies that take part, arranging meetings between societies and creating exchange opportunities, such as those offered by EXPO 2015, so that between the Italian market and the foreign one you create solid and long-lasting sale networks. Our business consultants support foreign companies even when their investment goes beyond the search of a supplier. The financial experience of Globe Italy makes its business consulting can help foreign companies to pursue projects of partnership and joint venture with Italian companies, in order to maintain production in Italy through new investments, that may restart the production for those companies that wish to grow. A win-win solution that gives to foreign companies a privileged access to innovation, ideas, Made in Italy, and to Italian companies the opportunity to continue to be productive in our country.

Organization Type
BSOs and Institutions, SMEs
Country
Italy
City
Bergamo, Via Walter Tobagi 28 Google map
Areas of Activities

Creativity, cultural heritage and local traditional food

Other sectors relevant to the thematic focus of the event

Business Request

Distributors and chinese buyers, Local Partners, Import/export

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Cooperation Offered

- 1. Outsourcing co-operation
- 2. License agreement

Cooperation Requested

- 1. Outsourcing co-operation
- 2. Technical co-operation
- 3. License agreement
- 4. Manufacturing agreement
- 5. Sales / Distribution

Business Offer

Made in Italy Companies Excellence, Selection of Italian Partners, M&A, Import Exportaneous and Italian Partners, M&A, Italian Partners, M&A, Italian Partners, M&A, I

To conquer a foreign market it's not enough a good product, it needs to know how to export it

Foreign markets are a great opportunity, specially for Italian products known worldwide for their quality and design.

Export a product means much more than "to sell abroad". Often Italian companies apply the same procedure both in

Italy and abroad, but the results arrive slowly. Each country has its own entrepreneurial spirit, and to become a truly

internationalized company it needs to know these procedures and be able to take your chance for own advantage.

Our export managers know how to manage the market and are ready to support you to become an international

enterprise

Even for internationalization, as well as for business management and marketing support, our consultants skill is listening: we listen to the market in order to understand how it works and we listen to you and your company in order to be able to offer you solutions really applicable to your specific case. We try to understand which market is suitable to your needs, analyzing the socio-economic context, competitors and potential customers, we suggest you efficient strategies and we offer you all you need to let you start abroad.

Globe Italy business consulting has always in mind the specific goals to reach, for this reason, even when you speak of internationalization, sale network and international trade, our activity is focused on real projects that we can actually do at the side of our business partners.

Our consultants know how to assist companies:

- Choose the most suitable market with more sale potential for your field
- Define exactly what communication strategy to launch
- Identify suitable partners to achieve your goals
- Organize Business Mission and events that permit companies to get in touch

Our internationalization services don't turn only to Italian societies that want to start partnership with foreign companies. Our business consultancy, in fact, offers support to foreign countries, which are looking for business

opportunities in our country. Click here to know what we can offer to international companies which want to create import-export business relations in Italy.

Cooperation Offered

- 1. License agreement
- 2. Manufacturing agreement
- 3. Sales / Distribution
- 4. Investment/Financing
- 5. Technical co-operation
- 6. Outsourcing co-operation

Cooperation Requested

- 1. Outsourcing co-operation
- 2. Technical co-operation
- 3. License agreement
- 4. Manufacturing agreement
- 5. Sales / Distribution
- 6. Investment/Financing